

# Case study: General Council of Landes

Institution: General Council of Landes

Sector: Education

Place: Mont-de-Marsan, France

Work stations: 8500

**Faronics Partner : SMD** 

"The software was simple to implement. The main functions were the ones we wanted. The support has been very responsive from the beginning for all our requests."

 M Bertrand Rollin, IT manager at the General Council of Landes



Général des Landes

The General Council of Landes is the elected assembly for the the French region of Landes. The council is located in district the Mont-de-Marsan, prefecture of the department.

Mr Bertrand Rollin in charge of the InformaTIC Service, infrastructure, telecoms and networking at the General Council tells us about his experience with the installation of Insight licenses.

# What is your infrastructure, technological environment?

The General Council has 8500 users with the same number of workstations connected to 37 servers.

#### What were the main issues that you encounter in your day to day operations before the implementation of Insight? We wanted to find a

solution to control the student's laptops in classrooms and talk with students through the software. We also wanted to block Internet access and freeze the screen of an entire class and then remotely control a student laptop or teacher content sharing on all student computers.

### What kind of problems did you experience before Insight?

It was difficult to monitor the use of laptops in the classroom. Therefore, the use of students laptops in the class was less systematic.



How did you hear about INSIGHT? I heard about Faronics Insight from my Manager.

Did you consider any of the competitors' products? Why did you choose INSIGHT compared to the competition? Yes we have tested other products. There were random crashes, a non-existent support. We did not have these problems with Faronics Insight therefore it was the ideal solution for us.

# How INSIGHT has improved your IT environment?

The teachers can now track and monitor the entire class and individual students discreetly from their console.

# What was the evaluation process that led you to choose INSIGHT?

The software was simple to implement. The main functions were the ones we wanted. The support has been very responsive from the beginning for all our requests.

What does Insight brings you on a daily basis? We can monitor the use of all student laptops inside the college.

Do you use other Faronics products? If yes, which ones and how have they impacted your business? Soon we will be implementing Faronics Deep Freeze.

### Any other comments to share with us? Anecdotes to share?

I am particularly grateful to Ms. Manuella Marinacci for her daily technical support and development of our strategy.



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